


## FW: Letter of Support for Item 8.1 Team San Jose Contracts

City Clerk <city.clerk@sanjoseca.gov>

Tue 6/18/2024 10:23 AM

To: Agendadesk <Agendadesk@sanjoseca.gov>

 1 attachments (164 KB)

Item 8-1 - TSJ Board Member Letter of Support - 6-18-24.pdf;

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**From:** Benjamin Roschke <[REDACTED]>

**Sent:** Tuesday, June 18, 2024 9:52 AM

**To:** City Clerk <city.clerk@sanjoseca.gov>; Mahan, Matt <Matt.Mahan@sanjoseca.gov>; Kamei, Rosemary <Rosemary.Kamei@sanjoseca.gov>; Jimenez, Sergio <sergio.jimenez@sanjoseca.gov>; Torres, Omar <Omar.Torres@sanjoseca.gov>; Cohen, David <David.Cohen@sanjoseca.gov>; Ortiz, Peter <Peter.Ortiz@sanjoseca.gov>; Davis, Dev <dev.davis@sanjoseca.gov>; Doan, Bien <Bien.Doan@sanjoseca.gov>; Candelas, Domingo <Domingo.Candelas@sanjoseca.gov>; Foley, Pam <Pam.Foley@sanjoseca.gov>; District 10 <District10@sanjoseca.gov>

**Subject:** Letter of Support for Item 8.1 Team San Jose Contracts

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Please see the attached letter for inclusion with item 8.1 from the Team San Jose board of directors.

Thank you all for your support and we look forward to today's conversation.

Ben Roschke

VP of Research and Strategic Development

(he, him, his)



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June 18, 2024

Mayor Mahan and City Councilmembers  
City of San Jose  
200 E Santa Clara St  
San Jose, CA 95113

Dear Honorable Mayor and City Councilmembers,

We, representing the Board of Directors of Team San Jose, would like to thank the Mayor, Councilmembers and City staff for their valued partnership in negotiating the extension of Team San Jose's contracts with the City. Additionally, we thank and offer our support to Councilmember Torres for his memo requesting amendments to the Mayor, Councilmember Davis, Cohen and Foley Memo regarding Council Item 8.1 dated June 14, 2024.

First, we thank the Mayor and Councilmembers Davis, Cohen and Foley for their thoughtful memo. Team San Jose is grateful for the opportunity to continue our important work with the City, we look forward to addressing all contract amendments necessary and we remain committed to meeting the City's changing needs.

We also appreciate and we fully support Councilmember Torres' clarification of direction for City staff and his recognition of the importance of this clarity to the board of directors, staff and families that make up Team San Jose. We believe that his memo builds upon and improves the work of the Mayor and Councilmembers. We support his memo and respectfully ask Councilmembers to please do the same.

At its core, Team San Jose's innovative partnership unifies the Convention and Visitors Bureau, hotels, arts, labor and venues to deliver this mission - to promote San Jose as a destination to stimulate economic development. We are excited for the momentum we have, with theater attendance at TSJ managed venues exceeding pre-pandemic levels, an accelerating convention calendar, comp set leading hotel performance and a historic year for sports in 2026 on the horizon.

We are proud and grateful to have served for 20 years as the sales and marketing arm for the City of San Jose as well as the manager and operator of the San Jose Convention Center and Cultural Facilities. We thank the Mayor and all Councilmembers for understanding that our community-based nonprofit is a truly unique model and a model that serves our city and community well. We welcome educating all on its important benefits.

We thank the Mayor and all Councilmembers for their consideration and support of this request to vote yes to Councilmember Torres' Memo accepting and clarifying this important process.

Sincerely,

Brent Gaines, *Board Chair, Hotel Valencia*  
Yves Hansel, *Board Treasurer, Holiday Inn*  
*San Jose – Silicon Valley*  
Tamara Alvarado, *Community Leader*  
Jean Cohen, *South Bay Labor Council*  
Bill Fairweather, *IATSE Local 134*  
Enrique Fernandez, *UNITE HERE Local 19*  
Catherine Hendricks, *Hilton San Jose*  
Shawna Lucey, *Opera San Jose*

Robert Massey, *Symphony San Jose*  
Michael Mulcahy, *SDS NexGen Partners, LLC*  
Owen Murphy, *Sign Display Local 510*  
John Southwell, *San Jose Marriott*  
Leah Toeniskoetter, *San Jose Chamber of*  
*Commerce*  
Dana Zell, *Children's Musical Theater*