

## **2.13 Agreement with Umojo, Inc. for a Curb Digitization and Management Pilot Project.**

### **Recommendation:**

Adopt a resolution authorizing the City Manager or her designee to:

(a) Negotiate and execute an agreement with Umojo, Inc. (Chicago, IL) for a Curb Digitization and Management Pilot Project for an initial one-year term, beginning on or about June 1, 2024, and ending on or about May 31, 2025, with maximum compensation not to exceed \$1,700,000, or as may be adjusted to align with the software subscription term, subject to the appropriation of funds; and

(b) Exercise up to four one-year options to extend the term of the agreement with the last option ending on May 31, 2029, or as may be adjusted to align with the software subscription term, subject to the appropriation of funds.

CEQA: Not a Project, File No. PP17-003, Agreements/Contracts (New or Amended) resulting in no physical changes to the environment. (Finance)

**CITY COUNCIL ACTION REQUEST**

<b>Department(s):</b> Finance	<b>CEQA:</b> Not a Project, File No. PP17-003, Agreements/Contracts (New or Amended) resulting in no physical changes to the environment.	<b>Coordination:</b> City Attorney’s Office, City Manager’s Budget Office, and Department of Transportation	<b>Dept. Approval:</b>  /s/ Rick Bruneau
<b>Council District(s):</b> Citywide			<b>CMO Approval:</b>  4/30/24

**SUBJECT: AGREEMENT WITH UMOJO, INC. FOR A CURB DIGITIZATION AND MANAGEMENT PILOT PROJECT**

**RECOMMENDATION:**

Adopt a resolution authorizing the City Manager or her designee to:

- a) Negotiate and execute an agreement with Umojo, Inc. (Chicago, IL) for a Curb Digitization and Management Pilot Project for an initial one-year term, beginning on or about June 1, 2024 and ending on or about May 31, 2025, with maximum compensation not to exceed \$1,700,000, or as may be adjusted to align with the software subscription term, subject to the appropriation of funds; and
- b) Exercise up to four one-year options to extend the term of the agreement with the last option ending on May 31, 2029, or as may be adjusted to align with the software subscription term, subject to the appropriation of funds.

**BASIS FOR RECOMMENDATION:**

In August 2023, City Council<sup>1</sup> authorized staff to enter into a grant agreement with the United States Department of Transportation to conduct a curb digitization and management pilot project, with a performance period starting on September 15, 2023 and ending on March 15, 2025. The pilot project will use technology to develop a strategic and equitable approach to managing limited curb spaces in downtown San José to meet the competing and growing demands for various curb uses. The pilot project will create an inventory database of existing curb restrictions and uses. This database will help the City pilot and prototype approaches to reallocate curb spaces, monitor curb uses, and share real-time information about how the curbs are used for the general public.

In October 2023, Sourcewell, a State of Minnesota local government unit and service cooperative, issued a competitive Request for Proposals for Curb Management Technologies with Related Services (Sourcewell Procurement). The scope of the proposed City project aligns with the scope of the Sourcewell Procurement. Twenty-seven vendor proposals were evaluated based on predetermined scoring criteria and ranked in order. Umojo, Inc.'s proposal was the highest scoring proposal resulting from the Request for Proposals. Staff met with Umojo, Inc. to discuss the City’s specific requirements for the curb digitization project and Umojo, Inc. confirmed it is able to meet the City’s project requirements. Staff reviewed the solicitation conducted by Sourcewell and determined it meets the San José Municipal Code requirements stated in [Section 4.12.225.B.3](#) and may be leveraged to make direct purchases from the responding vendors.

Approval of this recommendation authorizes staff to negotiate and execute an agreement with Umojo, Inc. for the Curb Digitization and Management Pilot Project.

<sup>1</sup>August 2023 City Council Action Request: <https://sanjose.legistar.com/View.ashx?M=F&ID=12232696&GUID=2FC58141-4CDD-4F9D-BC08-58939A6B9498>

Commission Recommendation/Input: There is no commission recommendation or input associated with this action.

**COST AND FUNDING SOURCE:**

The total contract amount is \$1.7 million. The table below shows the current funding of \$1.1 million for the contractual services that was included in the development of the 2023-2024 Modified Budget. The remaining funds will be allocated as part of the 2025-2029 Proposed Capital Improvement Program.

Fund #	Appn. #	Appn. Name	Total Appn.	Amt. for Recommendation	2023-2024 Adopted Operating & Capital Budget Pg.	Last Budget Action (Date, Ord. No)
559	435X	Curb Digitization and Management	\$1,142,602	\$1,700,000	N/A	8/29/2023, 30945

**FOR QUESTIONS CONTACT:** For program-related questions, please contact Heather Hoshii, Deputy Director, Department of Transportation, at [heather.hoshii@sanjoseca.gov](mailto:heather.hoshii@sanjoseca.gov). For procurement- and contract-related questions, please contact Albie Udom, Deputy Director of Finance – Purchasing and Risk Management, at [albie.udom@sanjoseca.gov](mailto:albie.udom@sanjoseca.gov).